

## SACCANI LEGAL AND BUSINESS TRANSLATIONS

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### Differences between Translation Brokers and Saccani Legal and Business Translations

This table compares the end results of both approaches:

Aspect	Brokers	SLBT
<b>Confidentiality</b>	<b>Unknown</b> (work most often done by multiple third parties)	Work <b>personally prepared</b> by Zel Saccani (“Saccani”), a licensed Florida and D.C. attorney, certified Florida and Texas interpreter and American Translators Association-certified translator.
<b>Accuracy</b>	<b>Unknown</b> (work most often done by multiple third parties, with varying translation skills and knowledge)	Work <b>personally prepared</b> by Saccani.
<b>Quality</b>	<b>Unknown</b> (work most often done by multiple third parties, with varying translation skills and knowledge)	Work <b>personally prepared</b> by Saccani.
<b>Availability to Immediately Discuss and/or Edit the Translation</b>	Broker <b>creates firewall</b> to block contact between client and translator (game of “telephone” ensues through broker).	Saccani <b>100% responsible</b> for all communication, including questions, comments and/or requests to edit the translation.
<b>Cost</b>	Client pays for: (i) administrative staff; (ii) project manager(s); (iii) translator(s); and (iv) editor(s).	Client pays one price covering the services of two people: (i) Saccani (the sole translator) and (ii) his administrative assistant.
<b>Subject Matter Expertise</b>	<b>Unknown</b> (work most often done by multiple third parties, with varying translation skills and knowledge)	Work <b>personally prepared</b> by Saccani.
<b>Writing Style</b>	<b>Unknown</b> (work most often done by multiple third parties, with varying translation skills and knowledge)	Work <b>personally prepared</b> by Saccani.