

SACCANI LEGAL AND BUSINESS TRANSLATIONS

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Differences between Translation Brokers and Saccani Legal and Business Translations

This table compares the end results of both approaches:

Aspect	Brokers	SLBT
Confidentiality	Unknown (work most often done by multiple third parties)	Work personally prepared by Zel Saccani (“Saccani”), a licensed Florida and D.C. attorney, certified Florida and Texas interpreter and American Translators Association-certified translator.
Accuracy	Unknown (work most often done by multiple third parties, with varying translation skills and knowledge)	Work personally prepared by Saccani.
Quality	Unknown (work most often done by multiple third parties, with varying translation skills and knowledge)	Work personally prepared by Saccani.
Availability to Immediately Discuss and/or Edit the Translation	Broker creates firewall to block contact between client and translator (game of “telephone” ensues through broker).	Saccani 100% responsible for all communication, including questions, comments and/or requests to edit the translation.
Cost	Client pays for: (i) administrative staff; (ii) project manager(s); (iii) translator(s); and (iv) editor(s).	Client pays one price covering the services of two people: (i) Saccani (the sole translator) and (ii) his administrative assistant.
Subject Matter Expertise	Unknown (work most often done by multiple third parties, with varying translation skills and knowledge)	Work personally prepared by Saccani.
Writing Style	Unknown (work most often done by multiple third parties, with varying translation skills and knowledge)	Work personally prepared by Saccani.